

OPENLANE is pleased to introduce the ability to order independent, third party inspections for your wholesale listings directly through OPENLANE.com. Through partnerships with leading national inspection companies, OPENLANE has secured attractive rates and created a quick, easy and cost-effective process for ordering and receiving electronic condition reports. Just tell us the VIN and unit location and we'll take care of the rest!

### Why order a Third Party Inspection (TPI) for your OPENLANE listings?

- Build greater trust with buyers and see stronger sale prices
- TPI units have double the sale percentage of units than those without TPI
- Make more efficient use of your time – order an inspection in 30 seconds

### Why buy a dealer car with a TPI through OPENLANE?

- Have confidence in the car– even if you don't know the seller
- Take greater advantage of OPENLANE's "virtual inventory"
- Reduce the likelihood of an arbitration

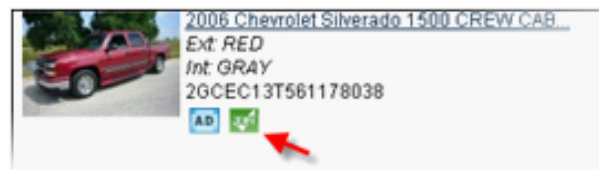
## How it works:

### To BUY a dealer car with a TPI

1. Go to "Search" and select the "iDEAL" seller and check the box for "Third Party Inspections", then click search.



2. Look for the green "TPI" indicator in search results.



### To SELL a listing with TPI

1. Contact your iDEAL specialist/sales rep to enable access to the TPI Tool
2. Once enabled, go to “Sell” and click on “Order Inspection”



3. Enter the VINs of the vehicles you want inspected and click order.

4. An inspector will be dispatched immediately, generally completing the inspection within 2 business days in major metros.
5. As soon as the inspection is done, OPENLANE will send you an e-mail notification.
6. Login, price and release the car to auction
7. An invoice will be sent at month-end for all the inspections completed during the month.

### What does it cost?

The current rate is a flat \$120 “visit fee”, covering up to 4 inspections at a single location, additional inspections are \$30 per unit.

**Buy and sell with confidence, saving you valuable time and maximizing your returns.**